

WHO WE ARE

- A Midwest Full Service Supplier to Commercial and Industrial accounts
 - Focused on Complete Customer Satisfaction
 - Committed to Provide Exceptional Service
 - Committed to Excellence
 - Our Strategic Partners:
 - Conexus Indy
 - Network Services
- Our Expertise:
- Cut operational costs
 - Improve facility image, sanitation
 - Concerned about the environment
 - Energy
 - Recycling
 - Indoor Air Quality (IAQ)

CORPORATE SUMMARY

- Founded in 1964
- 400 Employees
- 98% Fill Rate
- 75 Delivery Trucks covering the Midwest Region
- ISO 9001:2008 Registered
- 10,000 Customers
- \$12 Million in Inventory
- Five Regional Warehouses
- Web-Based Order Entry Capabilities

MARKET SEGMENTS

- Packaging
- Green Cleaning Solutions / LEED
- Safety Products
- Lamping / Energy Solutions
- Laundry / Dietary Programs
- Cleaning Supplies and Equipment
- Training / Audits / Reporting
- Sanitation Control
- HAZMAT, OSHA, HACCP Training and Evaluation
- Scheduled VMI Services and Custom Stocking Systems
- Textiles
- Coffee, Tea and Specialty Beverages

JANITORIAL / SANITATION PRODUCTS

- Paper Products & Controlled Dispensing
- Cleaning Chemicals – RTU & Dilution Control
- Industrial Cleaning Chemicals
- Touch-Free Restroom Solutions
- Hand Care Programs – Pre work, Cleaning & Aftercare
- Hard Floor and Carpet Care Programs
- Can Liners – Low and High Density
- Industrial Floor Equipment & PM Programs
- Mopping Equipment
- Waste Receptacles, Material Handling / Utility Carts
- Brooms, Brushes, Floor & Hand Pads
- Industrial Wiper Programs
- Matting – Entranceway, Anti-Fatigue, Logo, Specialty
- Ice Melt

SAFETY PRODUCTS

- Personal Protection
 - Gloves, Eyewear, Ear Plugs, Respiratory
- Storage and Material Handling
- Lamps / Battery Disposal Programs
- Personal Care
 - First Aid Kits, Bump Caps, AED, Ingestibles
- Signs – Warning, Lockout, Tagout, Procedural

PACKAGING PRODUCTS

- Carton Tape Programs, Equipment
- Stretch & Shrink Films
- Standard & Custom Cartons
- Equipment – Tape, Stretch, Void Fill & PM Programs
- Void Fill
- Bubble Wrap, Protective Foam
- Labels – Standard / Custom
- Padded Mailers

LIGHTING PRODUCTS AND SERVICES

- **Services Available**
- Re-Lamping – Lamp Upgrade to Reduce Energy Consumption
- Retrofit – Lamp & Ballast Upgrade to Reduce Energy Consumption & Improve Lumen Output
- Re-Engineering – Upgrade Entire Lighting System
- Fixtures
- Lamps
- Ballasts
- Recycling Program
- Financing Available

LAUNDRY AND DIETARY PRODUCTS AND SERVICES

- Products & Dispensing Programs
- Newest technologies utilized to reduce cost and maximize linen or warewash performance
- Improve employee safety and training
- Our service team provides value by measuring performance against total operating costs

EQUIPMENT AND SERVICE

- Equipment
 - Direct purchase or leasing options
 - Labor savings along with economical solutions
- Manufacturers
 - Dietary and Laundry Systems
 - Packaging and Void Fill Machines
 - Commercial Cleaning Equipment
- Service
 - Planned Maintenance Programs
 - Full service on site or in-house shop
 - Parts available for Commercial, Packaging and Dietary Systems

TEXTILES

- Bed Linens – Sheets, Blankets, Mattress Covers
- Towels – Terry, Microfiber
- Microfiber – Sheets, Pillowcases, and Cloths

COFFEE, TEA AND SPECIALTY DRINKS

- Full Coffee Systems – C-Store, Commercial, Industrial
- Flavored Drinks
- Iced Drinks
- Service – Preventive Maintenance Programs